実践ビジネス英会話 Chapter 3 クレーム処理/Unit39-41 レビュー



Complaints (Units 39, 40, & 41)

Introduction

Describe each picture.





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4 Q & A

Answer the following questions:

39 Transaction Error

- a. What are some repercussions for a business, in case:
 - an employee/employer makes constant mistakes at work
- b. Can we achieve perfection in the workplace? Or is a mistake inevitable?
- c. Have you helped a colleague correct his/her mistake?
 - How did you handle it?



40/41 Sales Coverage Problem 1 and 2

- a. Which is better in improving efficiency in the workplace, salary increase or team building activities?
- b. Some workers do not work hard simply because of laziness. What do you think is the cure to laziness?
- c. What would be a good advice to a co-worker who has been working sluggishly?
 - How would you encourage him to work hard?
- d. How would you feel if you received a negative feedback from your boss?
 - What would you do about it?



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🖶 Role Play

Do the role play with your teacher.

SITUATION

You realize that there are some mistakes in the documents that you made for the meeting which is starting in 2 hours.

The mistakes are:

- 1. incorrect data
- 2. wrong order of pages

You have already handed over the documents to your boss. Talk to him and explain everything. Tell him that you have to revise some entries.



You are evaluating one of your employees who happens to be the worst performer at work.

Positive:

- 1. respectful to superiors
- 2. punctual

Negative:

- 1. makes a lot of mistakes
- 2. poor sales
- 3. always detached

Talk to the employee. Give her both feedbacks and ask her what her plans are to make her performance better.



Your friend was recently fired from his/her job. Talk to him/her. Give him/her pieces of advice:

- 1. where to get another job
- 2. how to get that job
- 3. what to do to avoid being in a similar circumstance
- 4. how to become successful in his/her career



Extra exercise!



Talk about a time when you made a mistake

You should say:

- what the mistake was
- where it happened
- how you handled it
- what the consequence was

and say whether you have repeated the same mistake or not