

UNIT 43

Business Lunch/Dinner



I. Express Yourself



II. Vocabulary

Read and familiarize yourself with the following word/s or phrases.

revenue

trend

volatile

excellent

deal

III. Conversation Practice

Practice the conversation with your teacher by doing a role play.

Steve: Hi, thanks for joining me, good to see you again.

Stanley: Nice to see you as well.

Steve: I know you're short on time, so let's order. The fish is very good here.

Stanley: OK, great. That sounds like a good choice.

Steve: I'll call the waiter. Would you like something to drink?

Stanley: Yes, a Diet Coke would be great.

<After Ordering>

Steve: So, how's business going?

Stanley: Very well. We had our best quarter ever in terms of revenue and it looks like the trend will continue.

Steve: That's fantastic, the market has been very volatile lately and some other companies have been having a tough time.

Stanley: Yes. We've been fortunate but I think we have some good strategies in place.

Steve: I'm sure you do and the people on your team are excellent.

<After eating>

Steve: Waiter, can we have the check please?

Stanley: I can get that.

Steve: No, I invited you. It's my pleasure.

Stanley: Thanks very much. I'll get it next time.

Steve: That's a deal.

Comprehension Check

1. How is Stanley's business going?
2. How did Steve describe the market?
3. What did Stanley mean by, "I can get that"?



Key Points

<p>I can get that.</p>	<p>(an expression used when offering to pay the bill.)</p> <p>Expressions for inviting someone and paying for everything:</p> <ul style="list-style-type: none"> - It's my treat. - It's on me. - I got it.
<p>That's a deal.</p>	<ul style="list-style-type: none"> - That sounds good to me. - Sure/ Great/ Fine. - Deal.

IV. Exercises

 **Exercise A**

Vocabulary Building

Fill in the blanks with the correct words from the box.

revenue	volatile	trend	excellent	deal
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1. Congratulations! You did an _____ job on the presentation.
2. The company's _____ has increased by 20%.
3. Our company signed a _____ for the partnership with another company.
4. Our business' situation has been _____ recently. I don't think we'll be able to cope with it.
5. I want to be updated on the latest fashion _____.

 Exercise B

Give your own response to the following statements.

Challenge: Your response should not be the same as in the dialogue.

1.

A: Thanks for joining me. It's great to see you again.

B: _____

2.

A: Would you like something to drink?

B: _____

3.

A: How have you been?

B: _____

4.

A: The steak is very good here.

B: _____

 Exercise C

With your teacher, discuss the following items in relation to a business lunch or dinner with a client. Talk freely about what you have observed or experienced.

1. Dress or attire
2. Time and place
3. Food
4. Business topics
5. Bill

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🚩 ROLEPLAY

You have invited your client to dinner at a famous restaurant. Entertain your client and ask him/her some questions.

