

58 Buying Property

The aim of this lesson is to make the students use the key vocabulary and target expressions in a more natural manner.

Language Point

I don't want anyone else snatching it up before us.	<ul style="list-style-type: none">- I don't want anyone else snapping it up before us.- I don't want anyone else grabbing it away from us.- I don't want anyone else swooping in before us.	
Put on your poker face.	<ul style="list-style-type: none">- Keep your poker face.- Work on your poker face.- Put on/ Keep / Maintain a straight face.	

Key vocabulary

property	afford	mortgage	inspection
snatch up	resale value	afford	closing costs

Part 1

I. INTRODUCTION

Buying property is risky. It is important to look for properties backed by **legitimate developers** and to work with **licensed real estate brokers** in order to avoid being **scammed**.



II. PRESENTATION

A. Expressions

	Questions:
I don't want anyone else snatching it up before us.	<ul style="list-style-type: none">▪ How would you feel if someone bought the last piece of furniture you'd been saving up for?
Put on your poker face.	<ul style="list-style-type: none">▪ When is it a good idea to put on your poker face?

B. Dialogue

Practice the dialogue with your teacher.

Sachiko: Honey, I just passed the house we always admire, and it has a for sale sign in front! Can we go look at it?

Arthur: Absolutely! That would be a perfect place to live.

Sachiko: Yes, our dream home. Do you think we can afford it?

Arthur: I think so. We have enough for a down payment and we can take out a mortgage to finance the rest. I've already checked with our bank. They offer a variety of loans that we should qualify for.

Sachiko: It's in the school district we want. That's really important for our kids' education as well as resale value.

Arthur: Are they selling it on their own or is it through an agent?

Sachiko: There's no agent listed on the sign, so I think they are selling it by themselves.

Arthur: Okay. If we like it, we'll need to find out what the property taxes are, arrange for an inspection, figure out our closing costs, hire a lawyer to represent us, and speak to the bank about a mortgage.

Sachiko: Yes, there will be a lot to take care of. Can we go over there right now? I don't want anyone else snatching it up before us.

Arthur: Okay, but don't act overly excited or they'll raise the price before we even start negotiating! Put on your poker face.

Q & A!



- What makes buying property risky?
- Do you think land developers are good or bad for the environment?
- In your opinion, when should people start investing their money?

Part 2

III. PRACTICE

Use the learned vocabulary and expressions in the following practice exercises.

A. My dream house

Directions: Describe your dream house.



As part of your answer, include the following:

- What would it look like?
- Where would it be located?
- What amenities would you want in it?
(bedrooms, bathrooms, one story,
two story, one-car/two-car garage)

B. Let's Talk!

Directions: Express yourself! Answer the questions about buying property.

Buying Property



C. Role-Play

Role-Play



Your friend wants to buy a home in Japan.
He wants to ask you for advice.
Give him/her the information that he/she needs.

Use the vocabulary and expressions you have learned.